



PAYMENT MODEL REFORM

Are You Prepared For Success In The Ever-Changing World Of Healthcare Reimbursement?

WHAT IS YOUR LONG-TERM STRATEGY?

As the **79 million baby boomers turn 65**, they will grow the Medicare-eligible cohort from **13.1% to 20.3% in 2030**.

Physician buy-in is required for successful implementation, yet

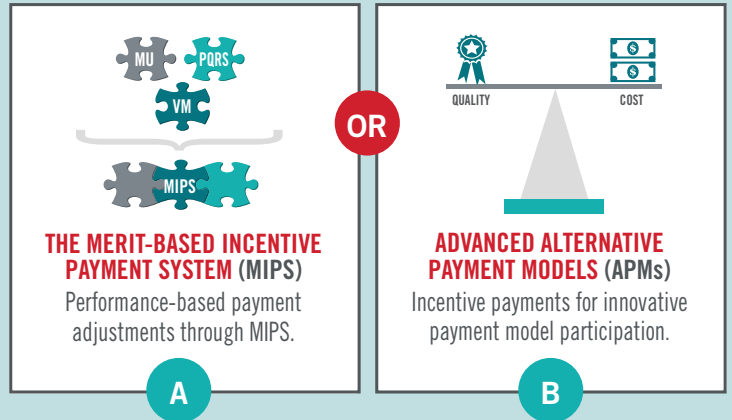
80%

are **NOT FAMILIAR** with **MACRA**



SOURCE: The Physicians Foundation, 2016 Survey of America's Physicians

MACRA OFFERS TWO PAYMENT OPTIONS



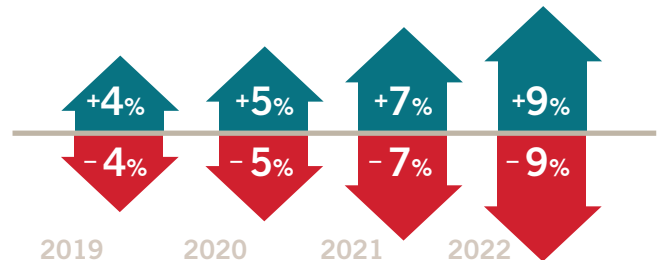
THE MACRA TIMELINE IS AGGRESSIVE

Performance Year 2017 is used to determine clinician payment adjustments in 2019.

* Providers may not be certain which track they will fall into when reporting in 2017.

MOST CLINICIANS WILL SEE A PAYMENT ADJUSTMENT

Clinicians who score above or below the national thresholds will see an increase or decrease in payment based on their MIPS scores.



MACRA IS BIGGER THAN CLINICIAN COMPENSATION

Strategy decisions made in 2017 will impact compensation arrangements, occupancy rates & financial success.

91% of healthcare CEOs expect MACRA to increase physician employment by larger practices and systems.

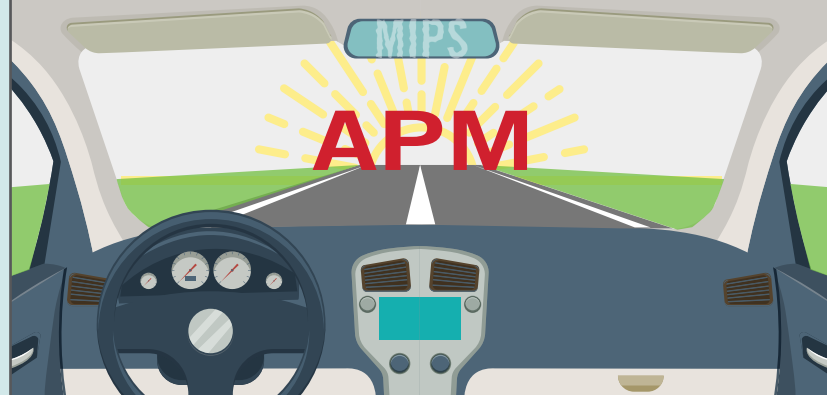
SOURCE: Modern Healthcare Research, 2016



MIPS IS A REST STOP

CMS estimates only 5-8% of clinicians are eligible for Advanced APMs in 2017. **Over the long term, the Advanced APM will become the preferred choice for providers.**

SOURCE: Department of Health & Human Services - Executive Summary, 2016



HORNE's Healthcare team's comprehensive knowledge helps you make sense of the changing business landscape for healthcare providers. Our range of services are focused on anticipating, assisting and simplifying these opportunities so you can keep excellent clinicians, provide high-quality services and reduce costs of care. How can we help you thrive in the age of payment model reform?

